

# Stronger Together

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**BOYS & GIRLS CLUBS**  
OF THE VALLEY

**2019-2020 Annual Report**



# Unified

Last year, the BGCAZ annual report announced our plans to merge two of the Valley's largest Boys & Girls Clubs — Boys & Girls Clubs of Metro Phoenix and Boys & Girls Clubs of the East Valley. Through the summer and fall of 2019, our staff members and Boards of Directors worked hard on integration activities, focusing on systems, processes, and most importantly, culture. This was a complex merger of two large organizations and a Foundation that shared a mission and values, but operated across many different zip codes.

***We came together, unified under a new name — Boys & Girls Clubs of the Valley (BGCAZ).***

We celebrated our merger on January 1, 2020 and continued our integration work. Just 75 days after our merger was finalized, we were hit with a global pandemic. COVID-19 changed everything; how we think, how we behave and operate.

On March 15, when schools began to announce their closures, our merged leadership team was unified in our decision to focus on our core mission — serve youth who need us most.

We joined forces with other organizations to provide innovative programming. We opened 18 distance-learning centers, and increased our food distribution programs in Clubs.

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***Unified, we have served our community with pride, focusing on essential workers and families who need us most during this time.***

BGCAZ helped thousands of kids and teens throughout the Valley by providing a safe environment and Youth Development Professionals who care about their physical, academic, social-emotional and nutritional well-being. We continued to eliminate barriers that prevent access, opportunity and advancement for underserved and underrepresented youth.

***We put others first, many times before our own families, to ensure that parents and caregivers did not have to choose between keeping their jobs and their child's education.***



*Stronger Together*

# Merger

A black and white photograph of a young girl with light-colored hair, wearing a light-colored face mask and a dark t-shirt. The t-shirt features the Boys & Girls Club of the Valley logo, which includes a stylized mountain and the text "ARIZONA BOYS & GIRLS CLUB OF THE VALLEY". She is holding a large, dark hula hoop with both hands, framing her face. The background is a dark, textured wall.

## BGCAZ MERGER:

The Boards of Directors worked for more than one year to plan and execute this successful merger, creating one of the largest Boys & Girls Clubs organizations in the country. We did this with the support of many local foundations, community partners and our staff. Together, we set out to build a stronger platform for growth. Our Key Performance Metrics outlined in last year's Impact Report continue to guide our work, even as we upgrade our digital infrastructure and reconnect with member families following nearly a year of living in a pandemic.

Many of the families we serve were able to keep their kids home or safely ensure their daily care, opening Club space for front line employees who needed high quality child care for their children.

These tough months encouraged us to build strategic partnerships with employers, health care companies and the state of Arizona to ensure no parent would have to choose between working and their child's education.

## KEY PERFORMANCE METRICS:

### Deepen Organizational Health

Our cross-functional merger teams streamlined our internal processes to create efficiencies and enhance our reporting abilities on staffing, training, and program outcomes.

We've achieved nearly all of the key milestones on integrating accounting, resource development, information technology, and youth development systems. During the pandemic, we kept our staff working in Clubs and we made necessary organizational changes in our administration teams, focusing on long-term sustainability for the organization.

### **Strategic Partnerships**

Each of the key actions outlined in our plan to grow and deepen strategic partnerships has been achieved in some measure during the pandemic. State and local policy-makers aligned with BGCAZ to help Clubs remain open and staff working throughout the pandemic. The State recognized the critical importance of childcare for front line workers and assisted BGCAZ with funding.

Local school districts collaborated with us daily to connect families in need to Clubs and to help teachers work with their students. The USDA, Arizona Department of Education and Maricopa County moved quickly to ensure BGCAZ had the additional meals to provide students in need.

### **Enhanced Programming**

BGCAZ's updated strategic plan for 2021 focuses on enhancing our programs and outcomes for youth. Building on new relationships we formed during the pandemic, and upgrading our technology infrastructure, we are looking at how we can meet the needs of youth who can log on from anywhere for academic classes, and connect to schools for homework and enrichment. We have accelerated plans for computer labs, mobile technology carts and technology infrastructure to meet the new reality.

### **Fundraising & Marketing**

We capitalized on the expertise of BGCMP and BGCEV's fundraising and marketing teams to consolidate fundraising events and appeals. We put on hold large-scale events during the pandemic, and the team worked to build new marketing partnerships with broadcast media and entertainment outlets educating and engaging families and donors.



### **Advocacy**

BGCAZ is a leading voice for youth in Arizona and the pandemic brought into focus the critical needs of the families we serve. Without the safety nets of school and food programs, we saw the many challenges working families face. Parents who relied on school food programs struggled to provide the nutrition needs of their children. Students without access to laptops and Wi-Fi revealed a divide that impact academic achievement. Working parents need a safe place for their students to log on, while they worked to support their families. Most importantly, young people need positive relationships with adults to support their social development and emotional health. We are resolved to work with local and state leaders to address these social determinants of health and deliver academic enrichment, nutrition, health programming and character development in our Clubs every day.

***The hours after school – 3:00pm – 7:00pm – have the potential to have a larger impact on a young person than their school.***

Our trained Youth Development Professionals deliver proven programming that develop the whole child and build resilient young adults who are connected to their communities.

# *Pandemic*

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## CORONAVIRUS DISEASE (COVID-19) PANDEMIC RESPONSE:

Guided by our mission to serve those who need us most, BGCAZ remained operational throughout the pandemic serving more than 1,000 youth and teens daily. We became the largest provider of childcare in Arizona for the past year.

In March, BGCAZ pivoted quickly to consolidate and transform operations. Our Youth Development Professionals became front line workers. Our teams consolidated Clubs to serve in neighborhoods we were needed most. We re-staffed Clubs to meet safety standards and smaller group ratios. We expanded our food programs and hours of operation.

These tough months encouraged us to build strategic partnerships with employers, healthcare companies and the state of Arizona to ensure no parent had to choose between working and their child's education.

BGCAZ looked to its most innovative partners, new and seasoned, like Arizona Science Center and Vista College Prep, for support of our academic enrichment programs. Every summer, we offer modules to prevent learning loss.

***This year, we added two hours of academic enrichment knowing students had lost months of in-person classroom instruction.***



We experimented with one-way and two-way digital learning and started to create classroom spaces in our Clubs for youth and teens.

Companies like Cox Communications, Thunderbirds Charities, Toyota Financial Services and NPCE helped us add significant bandwidth and we identified our internal technology gaps to address how to sustain 100+ students online at the same time.

The fall brought new challenges. Schools remained closed and thousands of families needed academic support and childcare for their youth during school hours and in the evening. BGCAZ expanded our hours from 7:00am – 6:00pm, more than 250% of our normal operating hours. Our Youth Development Professionals took on new roles as classroom mentors for hundreds of youth and teens logging on in Clubs every day for Distance Learning.



# Pandemic

## STRONGER TOGETHER

Thanks to these investors BGCAZ served those who needed us most through the Coronavirus crisis.

**Arizona Department of Health Services**

**Arizona Department of Education**

**Arizona Diamondbacks**

**AZ Commerce Authority/AZ Coronavirus Relief Fund**

**Banner Health**

**Fiesta Bowl Charities**

**Santander Consumer USA**

**Simone Foundation**

**The Bob & Renee Parsons Foundation**

**The Diane & Bruce Halle Foundation**

**Thunderbirds Charities**

**Valley Auto Dealers Association**

**Virginia G. Piper Charitable Trust**

**Wells Fargo**

- Amazon
- APS
- Arizona Complete Health
- Avondale Toyota
- Arizona Community Foundation
- Arizona Coyotes Foundation
- Bank of America
- Best Buy
- Boys & Girls Clubs of America
- Bill Luke Chrysler/Dodge
- Buzz Sands
- Casa Amigos
- Chandler Compadres & Pat Tilton
- Cigna
- Coca-Cola
- Cookin' on Wood
- CopperPoint
- Executive Council Charities
- Firehouse Subs
- Honor Health
- Isagenix
- Ling & Louie's
- Moreno Family Foundation
- Peter Paulsen Foundation
- Phoenix 20-30
- QT
- Rob & Melani Walton Foundation
- Southwest Airlines
- SRP
- Taco Bell
- The Duce
- The Walmart Foundation
- Thomas Prescott
- United Food Bank
- United Healthcare Services
- Valley of the Sun United Way
- Walmart
- Waste Not
- West Valley Mavericks

# Focus Areas



## SOCIAL & EMOTIONAL LEARNING (SEL):

Boys & Girls Clubs programs are founded on five key elements of youth development. They provide a safe, positive space for youth; supportive relationships; meaningful opportunities and expectations; recognition; and access to fun with a sense of belonging. Structured around the foundation of Social and Emotional Learning (SEL), our academic and recreational programs teach students the social and emotional skills they need to become strong, resilient adults.

Young people are struggling with mental and behavioral health issues, now more than ever. The pandemic's impact on students' stress and emotional health continue to be a major challenge. Our programs, delivered in a trusted space, have a lasting impact on thousands of underserved youth.

Thanks to an early investment from Blue Cross Blue Shield of Arizona, we have full-time mental health professionals, Wellness Coaches from Bayless Integrated Health, working with a few of our Clubs. Our goal is to continue to expand this program with Bayless Integrated Health professionals, and thanks to the Chandler Compadres, we are adding another Wellness Coach in Chandler this year.

Prevention and intervention programs in the Club allow the therapists to build relationships with the students and families, and train and support staff members responding to members' mental health challenges. Overall, our staff has reported improved positive Club climate, and staff feel empowered to use behavioral health techniques to defuse tough situations.

We are removing the social and economic barriers of therapy and counseling. We want to educate youth and parents about the benefits of mental health wellness.

***"I'd like to say what a blessing it has been to have Ms. Jordan at the Diamondbacks Club. She has been working with my grandson who has been diagnosed with behavioral issues at school. He came from an emotionally and physically abusive family situation. Some minorities do not believe in seeking behavioral or mental health care.***

***Jordan has been able to break through his high energy meltdowns and establish a positive, supportive relationship with him. She came in and earned the love and respect of the kids and parents."***

— Grandparent from the MLB All-Star Arizona Diamondbacks Branch



# Focus Areas

## **EQUITY & INCLUSION:**

For nearly 75 years, Boys & Girls Clubs of the Valley has been dedicated to creating equity through social, economic and academic opportunities for youth and teens. Our programs help to empower young people and create safe, healthy and just communities.

The national conversation around social and racial justice continues to inspire intentional conversations with our Club members, parents and our staff. We are dedicated to creating opportunities for youth to realize their full potential.

During the COVID-19 pandemic, the technology, nutrition, academic and economic inequities many of our members face became clear. Our Clubs erase the technology divide students face. Along with healthy meals, academic interventions and positive social and fitness opportunities, Club members successfully weathered the pandemic. Thanks to philanthropy, our programs are open and accessible to all youth who need them.

**YOUNG  
PEOPLE WHO  
NEED US MOST**



**OUTCOME-  
DRIVEN CLUB  
EXPERIENCE**



**Five Key  
Elements**  
for positive  
youth  
development

**High-Yield  
Activities**

**Targeted  
Programs**

**Regular  
Attendance**

**PRIORITY  
OUTCOMES**



**Academic  
Success**

Graduate from high school  
ready for college, trade school,  
military or employment.



**Good Character  
& Leadership**

Develop strong character and take  
actions that make a positive  
difference in the community.



**Healthy  
Lifestyles**

Adopt a healthy diet, practice  
healthy lifestyle choices and make  
a lifelong commitment to fitness.



**Career Pathways  
& Workforce  
Readiness**

Build knowledge, skills and learning  
experiences to prepare for the 21st  
century workforce and lifetime  
economic potential.

*Priority Outcomes*

A black and white photograph of two young children, a girl and a boy, sitting at a wooden table and painting Easter eggs. The girl, on the left, is looking intently at her work. The boy, on the right, is also focused. They are using brushes and a palette of paint. The background is slightly blurred, showing a classroom or activity room setting.

# *Priority Outcomes*

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## ACADEMIC SUCCESS:

Boys & Girls Clubs across the country utilize a suite of proven, evaluated programs to support and enrich our students' academics. Locally, BGCAZ partners with other nonprofits and foundations like Junior Achievement, Arizona Science Center and many more to deliver engaging STEAM programming.

Each day, Clubs support our students' academic success with homework help during Power Hour. We're continuing to look at growing the variety and impact of these programs to encourage kids' interest and engagement in school.

### Scholarship Support for BGCAZ Alumni

Thanks to The Bob & Renee Parsons Foundation, BGCAZ employs a College Access and Success Manager who supports our Club alumni as they pursue their post-secondary education and certificate programs. Many of our students are first-generation college goers and this additional personalized support helps to ensure their long-term success in their career and academic programs.



***BGCAZ distributed  
\$113,873 in scholarship  
support to 41 Club alumni  
who are currently pursuing  
post-secondary education.***





# Priority Outcomes

## HEALTHY LIFESTYLES:

This year's sports and recreation leagues were cut short but some Clubs enjoyed new, unique partnerships. The Arizona Soccer Association ran outdoor clinics and created on-demand training modules for all members to use from home. The City of Phoenix Police Activity League (PAL) brought off-duty officers into the Clubs to teach youth and tweens basketball.

Working with our Wellness Coach from Bayless Integrated Health, our Club staff worked to identify and address members' mental and behavioral health issues. More than 300 members took part in therapy and coaching sessions and our Club staff noticed significant improvements in Club climate as a result of using the behavioral health techniques.

From the start of the pandemic, our members struggled with the fear and uncertainty that comes with a global health crisis. Many of the members during this time had parents working on the front lines. Our Youth Development Professionals worked every day to help children navigate their fears and created the safe, supportive and fun environment kids need.

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*“I thought it was wonderful that young men who have a desire to play basketball at a higher level, but simply cannot afford to, are being given this opportunity. PAL has provided a safe and positive atmosphere, teaching hard work ethic, discipline, a desire to be the best they can be while showing them how to believe in themselves. What the Phoenix Police Department is providing for these young men is priceless!”*

— Karen, Jerry Colangelo Branch Mom



**BGCAZ is one of the state's largest nonprofit food programs, serving thousands of healthy meals and snacks to 17,000 members.**





# Priority Outcomes

## **GOOD CHARACTER & LEADERSHIP:**

At Boys & Girls Clubs, one of our four priority outcomes is to help young people develop strong character and leadership skills. Starting at a young age, we deliver core programming around the importance of being a steward of your own community, caring about others and giving back.

**Torch Club and Keystone Club members dedicate hundreds of hours in service to other nonprofits and their local communities.** In these tween/teen leadership programs, they create their own volunteer programs to help others in need and learn valuable lessons about themselves too.

We model and teach respect and demonstrate civility. Our Youth Development Professionals use high quality staff practices to work with kids and teens to develop empathy, learn to cooperate and serve others. These skills benefit our members in their daily lives and prepare them to be strong, caring adults.

*“In my community, it always felt like we could never have anything nice. The community was always dirty, vandalized and just did not feel good. I wanted to make a difference. The Police Activities League, a group I became involved with through the Club, organized cleanups in our area.*

*At the end of the day, the Boys & Girls Club was my blueprint for life. They set me up to be successful, gave me opportunities I could have never imagined. I was a kid when I first came to the Club and I am so proud to be a man when I leave.”*

— Hunter L., 2021 Youth of the Year, Spencer D. & Mary Jane Stewart Branch  
(750+ hours of community service)

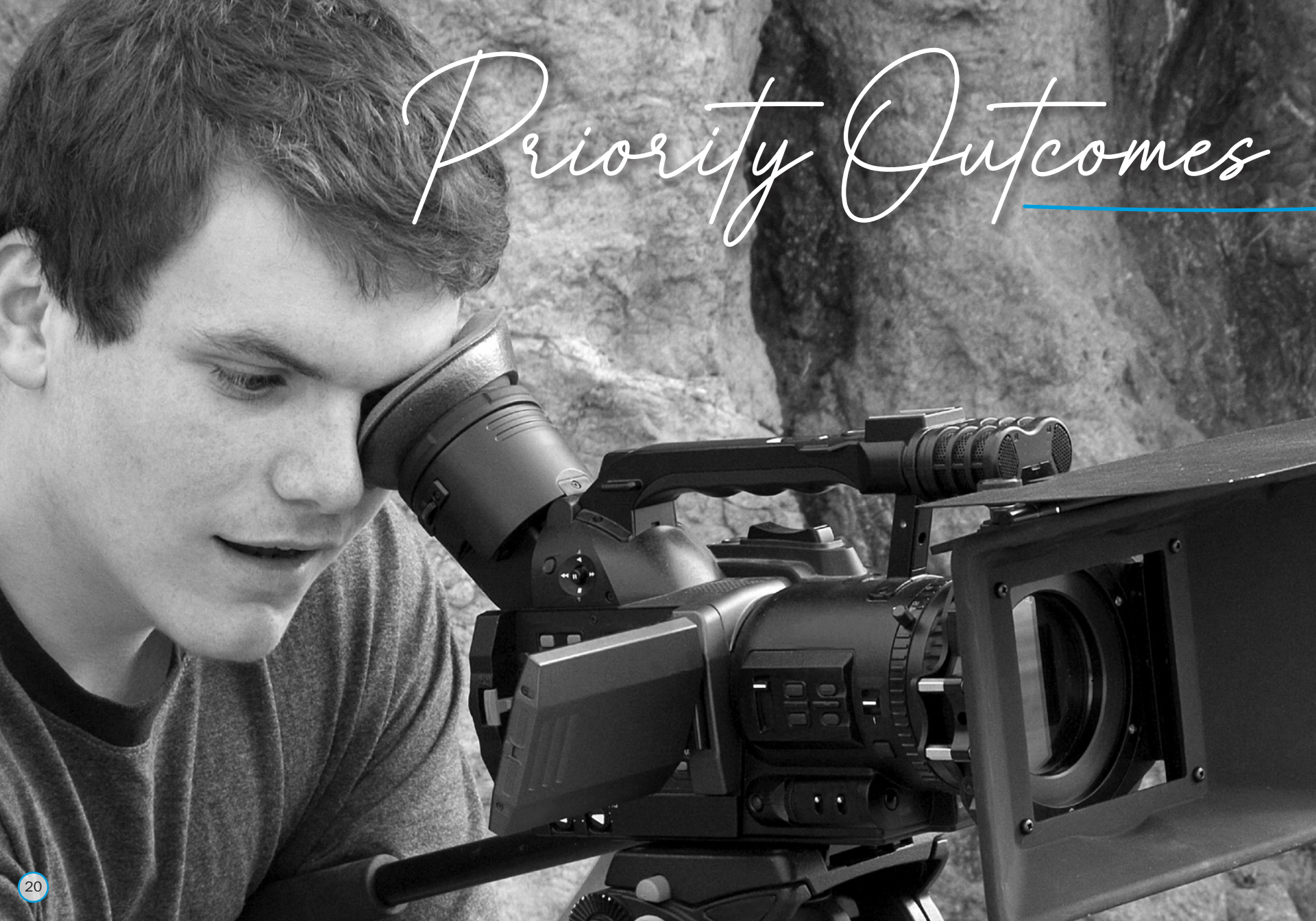


**257 Torch Club and Keystone Club members dedicated hundreds of hours in service to local nonprofits and their communities.**



# *Priority Outcomes*

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## CAREER PATHWAYS & WORKFORCE READINESS:

Boys & Girls Clubs of the Valley prepares youth and teens to achieve success in work and life. Clubs help develop the soft skills – perseverance, communication, and problem solving - that young adults need in the workplace. We offer students hard skills training including financial literacy, business etiquette and digital literacy. **Our programs create equity by removing barriers to improve outcomes.**

Beginning at a young age, we encourage youth to identify and explore interests and skills and connect those with careers and pathways to their future. Our Leaders In Training (LIT) program helps tweens and teens develop workplace supervision skills and behaviors in their Club.

While encouraging teens to graduate, Teen Specialists connect teens to military opportunities, community college, and workplace tours to explore opportunities for education, service, and work.

Significant barriers exist for youth from underserved areas who are looking to enter the workforce. AZYouthforce places teens into an Academy to further refine hard and soft skills and then move them into paid internships with local and national business partners. Each teen is managed by a professional Workplace Coach to help ensure their success.



***“I have gained so much confidence through AZYouthforce. I am ready for my first job and my first customer. It prepared me for the career I want to succeed in.”***



— Laura M., Bank of America Intern, AZYouthforce

# *In Closing*

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## FORWARD TOGETHER — UNIFIED:

The year 2021 marks our 75th anniversary and our work has just begun. This year brings more change. The need for our Clubs and programs is increasing. And we are ready to serve.

We are looking beyond the traditional school system for a child's well-being. Boys & Girls Club programs address the needs of the whole child, engaging them in structured time outside the classroom. Our Formula For Impact offers a suite of engaging programs that develop the interests, skills, and behaviors of youth, starting at age 5. Our staff play a critical role in providing supportive mentorship and access to opportunities that every child and teen deserves.

### ***What happens between 3:00pm and 7:00pm has as much impact, if not more, on today's youth.***

The innovative evidence-based outcomes of our academic, social-emotional, healthy lifestyles and leadership development programs are critical to the long-term success and health of Arizona's youth. We continue to speak out for equity and advocate for those who cannot speak for themselves.



Our programs go beyond impacting the youth we serve. We build stronger, safer communities and generate significant economic impact by ensuring parents have access to high quality care for their children while they work. Long-term, we are building a ready workforce of healthy, resilient young people.

With your help, BGCAZ continues to expand its operations and positive outcomes for youth all across the Valley.

# By the Numbers

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## Membership

**Youth: 9,327**

**Tweens: 3,449**

**Teens: 5,132**

**TOTAL: 17,908**

## Gender

**Male: 10,002 | 56%**

**Female: 7,888 | 44%**

**Transgender/  
Nonbinary/Questioning: 18 | ~1%**

## Income

46% of our members live below the Federal Poverty Level  
75% of our members qualify for free/reduced lunch programs

**Single Head of Household: 7,106 | 40%**

**Two Parent Household: 6,227 | 35%**

**Other/Unknown: 4,575 | 26%**

# By the Numbers

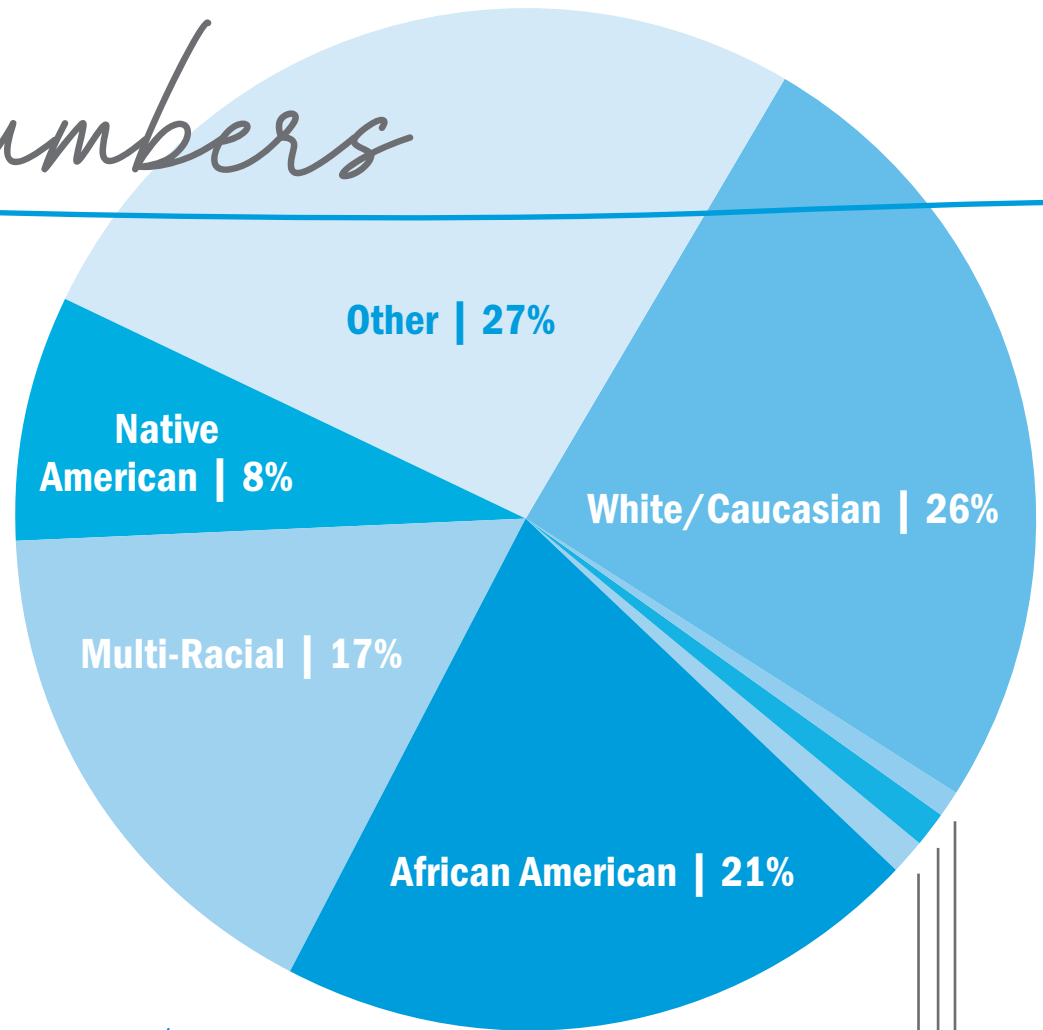
**TOTAL MEMBERSHIP: 17,908**

## Ethnicity

**Non-Hispanic/Latino: 7,701 | 43%**

**Hispanic: 5,726 | 32%**

**Unknown: 4,481 | 25%**



## Race

**Asian | ~1%**

**Unknown | ~1%**

**Pacific Islander/Hawaiian | ~1%**

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## Financial Assistance

As an organization, we are committed to keep our program fees affordable so all families that need the Club can join. Youth ages 5-12 pay monthly/weekly program fees and our teens may attend all programs free of charge, with their annual membership. Thanks to the USDA, all of our school year and summer programs include meals.

The demand for financial assistance remains high and is based on need. Our goal is to ensure that our programs are available for all youth who need them, regardless of financial means.

\* This total reflects only financial assistance granted post-merger, by month 1/1/2020 – 6/30/2020



**\$264,621**  
**IN FINANCIAL**  
**ASSISTANCE FOR**  
**CLUB PROGRAMS\***



# By the Numbers

**614,511**  
**MEALS &**  
**SNACKS\***

**TOTAL MEALS & SNACKS: 614,511**

## Meals

**Free, hot, healthy meals served to  
hungry youth in Clubs: 356,026**

## Snacks

**Nutritious snacks served to youth and  
teens after school: 258,485**

\* Program year 2019-2020: Reported meals/snacks served in Clubs were in partnership with USDA CACFP/SFSP Federal programs.



AZYouthforce is a workforce development program of Boys & Girls Clubs of the Valley that creates equity for teens by connecting them to meaningful, paid internships in emerging sectors. The program helps teens identify interests and learn how they can apply these skills to the workplace for their future. Young adults who are selected for the program have unique paid internship opportunities through AZYouthforce to explore a variety of careers and pathways and develop their own personalized plan for success.

During the pandemic, we continued to serve teens by moving our Academy program to a virtual environment. During this 30-hour/6-week program, our members develop:

- Soft skills including public speaking and conflict resolution
- Professional email and phone etiquette
- Career maps/plan
- Networking skills



### Summer 2019 Outcomes

- 43 teens completed AZYouthforce Academy workshops
- 38 teens completed internships
- 6 employers
- 8 interns employed at placement post-internship
- Applications from 89 different high schools

**Real wages earned by teens: \$90,000**



# By the Numbers

**221**  
**TOTAL**  
**STUDENTS**

Mesa Arts Academy (MAA) offers a rigorous K - 8 academic program that emphasizes the arts and technology to 200+ students in the East Valley. This public charter school operates in collaboration with Mesa Public Schools and Boys & Girls Clubs of the Valley. The curriculum integrates the arts and technology into the academic program creating a more hands-on learning environment that better fits the learning styles of our diverse population of students.

The Grant Woods Branch - Mesa offers out-of-school-time programming on-site, as well as the National School Lunch program and School Breakfast Program for those who qualify.

To learn more about MAA operations, budget and School Board, please visit [mesaartsacademy.org](http://mesaartsacademy.org).



## **TITLE 1 – MESA PUBLIC SCHOOL B-RATED SCHOOL**

**TOTAL STUDENTS: 221**

## *Meals*

**Breakfasts served: 8,935\***

**Lunches served: 25,271**

\* August 2019 – June 2020



Mesa Arts Academy qualifies for the Arizona Public School Tax Credit program. You may receive an Arizona state tax credit of up to \$800 (married and filing jointly) or \$400 (married and filing separately, single taxpayer, or head of household.) You can donate online at [BGCAZ.org](http://BGCAZ.org) or [MesaArtsAcademy.org](http://MesaArtsAcademy.org).

*Mesa Arts Academy (School Tax Credit – CTDS #078613101 on AZDOR Form 322)*



# By the Numbers

**731**  
**TOTAL YOUTH**  
**SMILES SERVED**

## Dental Clinic

**Patient visits: 2,583**

**Oral health services: 11,195**

The **Bob & Renee Parsons Children's Dental Clinic** continues to see hundreds of youth patients and provide family oral health education thanks to key partnerships. Located at our I.G. Homes Branch in Phoenix, the clinic is operated and staffed by Brighter Way to offer youth high-quality, low-cost dental care and orthodontics. Patients with and without insurance can access these services.

Dental care and oral health are a key part of overall wellness. Thanks to partners like Delta Dental and the Board of Visitors, nearly 1,000 patients and families received oral health services including routine care and preventative screenings. During COVID, Brighter Way moved patients to their Phoenix offices to ensure that our families could continue to access needed treatments and visits.

# Volunteers

BGCAZ relies on generous and talented volunteers to support our operations and make an impact on thousands of youth. Each year, we partner with local universities like Arizona State University, Grand Canyon University, and Creighton University, to create service learning opportunities for students that will benefit our youth. Local companies also co-create unique, impactful service projects to benefit BGCAZ.

Last year, Cox Communications brought together more than 300 executives from around the country for a large-scale volunteer event. Cox leaders from around the country met 300 BGCAZ members to build Cano computer kits together. During the STEAM project, our young members learned how to assemble a working computer and each child was able to take the kit home!



**JULY 2019 – JUNE 2020**

## **VOLUNTEER TOTALS:**

**Hours: 10,332**

**Value: \$256,544**

**Volunteers: 974**

A black and white photograph of a young girl with dark hair tied in a ponytail, smiling and holding a white sign. The sign has the text 'Invest in KIDS' on it. The word 'Invest' is in a bold, sans-serif font, and 'in' is in a smaller font. 'KIDS' is in large, bold, block letters, each letter inside its own square. The background is a blurred grid pattern.

# Volunteer Leadership

## Board of Directors

**TOTAL BOARD VOLUNTEER HOURS: 8,684**

**Value: \$215,624\***

**Volunteers: 77**

The planning and execution of a merger of this size and scope required additional hours of service from our highly engaged board of directors. A planning team consisting of board members from the East Valley and Metro Phoenix boards met regularly to plan the integration of the two organizations. Fundraising and resource development was another significant focus of the board as they merged. Many of our board members contribute their professional skills as part of their board service and we are fortunate to have their stewardship.

\* Based on value of volunteer hours calculates at \$24.83 per hour, Arizona.  
[independentsector.org/value-volunteer-time-methodology](http://independentsector.org/value-volunteer-time-methodology)

# 2019-2020

## Board of Directors

### Executive Committee

Kevin McHolland	Board Chair
Glynis Bryan	Vice-Chair/Chair Elect
Bart Patterson	Vice-Chair/Secretary
Donna Tannatt	Vice-Chair/Treasurer
Cullen Maxey	Vice Chair/Development
Alfredo Dreyfus	Vice Chair/Development
Jake Ulrich	Vice Chair/Safety
Ralph Marchetta	Past Board Chair

Dale Adams  
Robert Allford  
Travis Anglin  
Mike Barnhart  
Jack Barry  
Jim Bazlen  
David Bloss, Sr.  
James Bosserman  
Jim Brewer  
Maria Brink  
Mike Carney  
Thomas Castleberry  
Clarissa Cerda  
Tom Collins Jr.  
Neal Crapo  
David Crummey  
Alan Detata  
Freddie Dobbins  
Robert Dubberly  
Mark El-Tawil  
Patrick Epum  
Dion Geary  
Ted Geisler  
Amy Gittler  
Darius Green  
Bill Gruwell  
Kami Hoskins

Jackie Hunter  
Jim Katzman  
Kristina Keating  
Karlene Keogh Parks  
Jeffrey Levinson  
Jimmy Lindblom  
Holly Linder  
Linda Little  
Charles Lotzar  
Jeffrey Lowe  
Kimberly McWaters  
Robert Micera  
Jim Miller  
James Moffett  
Al Molina  
Ryan Murray  
Scott Nance  
Robert Nawfel  
Steve Ortega  
Chris Owen  
Glenn Pahnke  
Amy Patel  
Bill Peltier  
Mark Peterson  
David Ralls  
Bill Rau  
Patrick Ray

Andy Reese  
Tim Richards  
Ed Robson  
Mike Romano  
Steve Ryan  
Buzz Sands  
Jody Sarchett  
Meg Sassaman  
Mark Schouten  
Michelle Sexton  
Kimberly Shepard  
Adam Singer  
Suzee Smith-Everhard  
George Spelius  
Jim Stabilito  
Tracy Taylor  
Craig Thorn  
Diane Thorn  
Scott Thorn  
Seth Tucker  
Michael Vercio  
Diana Vowels  
Sean Waltz  
Dave Wilder  
Tom Wolf  
Basil Zaidi

# Annual Report

**FISCAL YEAR  
2019-2020**

## Boys & Girls Clubs of Metro Phoenix

July – December 2019

REVENUES	ACTUALS	PERCENT
Contributions	3,030,006	35%
Government Fees & Grants	660,425	8%
Special Events	210,995	2%
Program Service Fees/ Membership Dues	804,946	9%
Donated Materials & Services*	2,151,801	25%
United Way	175,001	2%
Change in Foundation Net Assets	1,269,230	15%
Investment Income	103,034	1%
Other	311,212	4%
<b>TOTAL:</b>	<b>8,716,650</b>	<b>100%</b>

EXPENSES	ACTUALS	PERCENT
Program	6,557,458	83%
Management & General	509,358	6%
Fundraising	811,539	10%
<b>TOTAL:</b>	<b>7,878,355</b>	<b>100%</b>

\*Includes donated land of \$1,748,859

## Boys & Girls Clubs of the East Valley

July – December 2019

REVENUES	ACTUALS	PERCENT
Contributions	1,045,962	26%
Government Fees & Grants	881,224	22%
Special Events	284,990	7%
Program Service Fees/ Membership Dues	591,856	15%
Donated Materials & Services	926,329	23%
United Way	31,947	1%
Change in Foundation Net Assets	—	0%
Investment Income	82,874	2%
Other	217,922	5%
<b>TOTAL:</b>	<b>4,063,104</b>	<b>100%</b>

EXPENSES	ACTUALS	PERCENT
Program	3,692,033	86%
Management & General	290,429	7%
Fundraising	324,232	8%
<b>TOTAL:</b>	<b>4,306,694</b>	<b>100%</b>

## Boys & Girls Clubs of the Valley

January – June 2020

REVENUES	ACTUALS	PERCENT
Contributions	13,293,308	62%
Government Fees & Grants	1,036,913	5%
Special Events	952,058	4%
Program Service Fees/ Membership Dues	939,724	4%
Donated Materials & Services*	5,687,447	27%
United Way	70,552	0%
Change in Foundation Net Assets	(884,889)	-4%
Investment Income	(68,717)	0%
Other	324,432	2%
<b>TOTAL:</b>	<b>21,350,828</b>	<b>100%</b>

EXPENSES	ACTUALS	PERCENT
Program	10,449,099	84%
Management & General	667,944	5%
Fundraising	1,309,643	11%
<b>TOTAL:</b>	<b>12,426,686</b>	<b>100%</b>

\*Includes donated land of \$4,221,698

# Get Involved



## Get Involved

There are many ways to get involved with BGCAZ and our team is honored to help you realize your goals.

## Donate

Donations to BGCAZ are tax-deductible and may be eligible for Arizona's Qualified Charitable Organization (QCO) tax credit program. BGCAZ accepts gifts of cash, stock and other assets.

## Monthly Giving Program

Making a monthly gift is an easy way for donors to give a gift of any size to BGCAZ. You can become a Club Champion with a monthly gift of any size, and know that you are providing Club programs year-round for youth and teens.

## Legacy Giving

Donors may name BGCAZ in their estate plan as part of their tax deferment plans. Endowed gifts support BGCAZ in perpetuity and create a lasting legacy that benefits generations.

## Volunteer

Our Clubs rely on talented volunteers to support our youth and programs. We have one-time, frequent, and group volunteer opportunities for adults (18 yrs. & older) to match your interests and skills. All volunteers complete an on-boarding process, including a background check, before engaging with our members.

## Host a Fundraiser

Many of our supporters enjoy hosting small home and office parties to support our Club operations. Some companies create fundraising drives for the holidays or back to school. Our team can help you develop a fun-raiser to get your friends and family involved with the Clubs!

**Learn more and get involved by visiting [BGCAZ.org](https://BGCAZ.org) or calling 602-954-8182.**



**BOYS & GIRLS CLUBS**  
OF THE VALLEY

Program Services Center  
4309 E. Belview St., Bldg. 14 • Phoenix, AZ 85008  
p: (602) 954-8182 • f: (602) 956-3320 • w: BGCAZ.org

BGCAZ is a 501(c)3 (nonprofit) organization and donations are tax deductible.  
Federal Tax ID: 86-0550646  
Arizona State QCO Code: 20331 (Arizona DOR Form 321)  
Mesa Arts Academy (School Tax Credit – CTDS #078613101 on AZDOR Form 322)



BGCAZ does not discriminate on the basis of race, color, religion, age, national origin, sex, genetics, veteran or disability status. Furthermore, BGCAZ does not discriminate on the basis of familial status. AZRelay.org or 7-1-1  
This institution is an equal opportunity provider.  
Esta institución es un proveedor que ofrece igualdad de oportunidades.

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