2017  2018
IMPACT REPORT
When school is out, the Clubs are in!

When the school bell rings on any given day in Phoenix, many children are left without adult care or supervision. Increasingly, youth and teens whose parents or guardians work must find their own recreation and companionship in the out-of-school hours.

Boys & Girls Clubs of Metro Phoenix (BGCMP) fills the critical need for out-of-school supervision and care by providing a safe, nurturing environment for kids to learn, recreate, socialize, and develop into caring, responsible members of the community. **We ensure that cost is never a barrier for a child or teen.**

**WHO WE SERVE:**

**MEMBERSHIP:**
- 10,074 Total Members Served
- 7,036 Youth Club Members
- 3,038 Teen Club Members

**TOTAL YOUTH SERVED:**
- 20,986

**OTHER YOUTH SERVED (OYS):**
- 10,912 Youth Receiving Outreach Services
- 364 Youth Receiving Preventative Education
- 741 Youth Receiving Dental Services

- 55% Male
- 45% Female
- <.1% Transgender/Questioning
- 54% Latino/Hispanic
- 20% African American
- 6% Other/Multi-Racial
- 20% Caucasian

- 52% of our members live at or below the Federal Poverty Level (Family of four is $25,100)

*Based on calendar year.*
The Club has been a tremendous help to my family. I can safely leave my children there for a very affordable price. I like the positive attitudes of the staff... the homework power hour, field trips, and the art program.”

— BGCMP PARENT
Our programs aren’t just fun – everything we do has a purpose. We want to ensure kids’ academic, social and emotional success.

**ACADEMIC SUCCESS**

Learning doesn’t end when school is out. Our programs are designed to foster a culture of high expectations and academic achievement. We focus on increasing high school graduation rates and decreasing school absenteeism, and we encourage kids to create ambitious, achievable post-secondary goals.

Every Club offers a unique array of proven programs designed to educate and delight our members. All Boys & Girls Clubs offer academic enrichment programs, including STEAM (science, technology, engineering, arts and math) initiatives, homework help, financial literacy, and summer programs to prevent summer learning loss.

"What I really like is how the staff empower and build up the children’s self-esteem through encouragement and the programs offered."

— BGCMP PARENT
BE GREAT, DO GOOD

At BGCMP, we teach our Club members the importance of giving back to the community. We equip our youth and teens with the tools they need to become responsible, caring adults and active, participating members of the community by offering character development and leadership skills programs.

HEALTHY CHOICES

Our Clubs provide more than just care and recreation. Through our health and wellness programs, we offer a variety of resources to help our Club kids make healthy choices.

Our proven programs equip our youth and teens with the tools (and the confidence) to take responsibility for their actions. Through a combination of nutrition education, team sports, and gym time, our healthy lifestyles platform teaches young people that informed decisions about health and social issues is the difference between a life with limited options, and a life filled with hope and opportunity.

BRIGHT SMILES

At our Bob & Renee Parsons Children’s Dental Clinic, we’re brightening the future by brightening smiles.

Located at our I.G. Homes Branch, our clinic is a full-service dental facility that provides high-quality, low-cost services for children aged 5-18 who lack dental insurance and who do not qualify for state assistance.

We provide comprehensive oral exams, routine care and preventative screenings among other services. Our team strives to make each visit a positive, educational experience, and we’re committed to delivering excellent dental care in a safe and nurturing environment.

7,680
NUMBER OF COMMUNITY SERVICE HOURS COMPLETED BY CLUB MEMBERS

741
Youth served

2,752
Patient visits

13,179
Total dental procedures

Tooth decay is the #1 chronic disease among Arizona children
BGCMP’s Economic Impact

How do you measure the economic impact of an investment in a child’s life and well-being? We have story after story from kids, young adults, and parents who tell us how BGCMP changed their lives for the good...

And, thanks to an economic impact study in 2016 conducted by the Seidman Research Institute, W.P. Carey School of Business at Arizona State University, we have numbers to quantify the economic impact we have in the Phoenix Metro area.

**Total estimated value of all socio-economic benefits: $204.9 million**

4,155 Club member households continued to work, thanks to the provision of safe, affordable after-school care at BGCMP, benefitting the Arizona economy by **$126 million** in one year. Other benefits included:

- Improved rates of high school graduation and the lifetime earnings of Club members.
- A decline in juvenile criminal activity.
- Reduced levels of teenage pregnancy and motherhood.
- Reduced levels of underage drinking and the use of marijuana and tobacco.
- Enhanced opportunity for parents to continue working.
- Impact of BGCMP operations and volunteers.

Our Clubs and the Program Services Center rely on the generous and talented volunteers from all over our community. We host corporate teams in the Clubs and off-site, there are student workers, service learning projects, and individuals who support our 7,000+ members.

In total, there were more than 16,000 hours contributed to BGCMP this year, at a value of $415,518 (industry standard value of $22.52/hour). Currently, there are more than 140 active corporate and agency volunteer partners. Thank you to the 1,807 volunteers who supported our youth and programs this year!
### Statement of Activities

#### REVENUES:

<table>
<thead>
<tr>
<th>Description</th>
<th>Dollars</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>5,097,679</td>
<td>47%</td>
</tr>
<tr>
<td>Government Fees and Grants</td>
<td>1,434,225</td>
<td>13%</td>
</tr>
<tr>
<td>Special Events</td>
<td>1,142,687</td>
<td>11%</td>
</tr>
<tr>
<td>Program Service Fees</td>
<td>1,031,507</td>
<td>10%</td>
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<tr>
<td>Donated Materials and Services</td>
<td>577,041</td>
<td>5%</td>
</tr>
<tr>
<td>United Way</td>
<td>514,62</td>
<td>5%</td>
</tr>
<tr>
<td>Change in Foundation Net Assets</td>
<td>474,907</td>
<td>4%</td>
</tr>
<tr>
<td>Other</td>
<td>181,503</td>
<td>2%</td>
</tr>
<tr>
<td>Membership Dues</td>
<td>167,338</td>
<td>2%</td>
</tr>
<tr>
<td>Investment Income</td>
<td>115,430</td>
<td>1%</td>
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**TOTAL $10,736,937 100%**

#### EXPENSES:

<table>
<thead>
<tr>
<th>Description</th>
<th>Dollars</th>
<th>Percent</th>
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</thead>
<tbody>
<tr>
<td>Program</td>
<td>11,075,731</td>
<td>89%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>534,412</td>
<td>4%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>906,820</td>
<td>7%</td>
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</tbody>
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**TOTAL $12,516,963 100%**

### A Few More Important Numbers

- **5 Years in a Row**
- **4 Stars**
- **96.58 Out of 100**

For the 5th year in a row, the Boys & Girls Clubs of Metro Phoenix earned 4 stars from Charity Navigator, the premier charity evaluator. We scored a 96.58 out of 100, allowing us to receive the “Exceptional” rating. This ranks our organization as one of the top charities in the nation.  
[www.charitynavigator.org](http://www.charitynavigator.org)
OUR MISSION:

The Boys & Girls Clubs of Metro Phoenix empowers people, especially those who need us most, to reach their full potential as productive, caring, responsible members of the community.

Boys & Girls Clubs of Metro Phoenix relies on the support of caring donors like you. Because our members and other youth only pay modest dues and fees for programs, our programs need your support now.

Your generosity impacts nearly 20,000 kids with proven programs that offer safe spaces where they can go when they are out of school and enjoy positive role models, fun sports, healthy meals and academic success.

Donations to BGCMP are tax deductible and may be eligible for the Arizona State Tax Credit program. BGCMP is a Qualifying Charitable Organization. Please consult your tax advisor for advice.

Stay Connected With Us @BGCMP